

## Application for a Buyer Loan (Pre-shipment / Post-shipment)

To: The Hongkong and Shanghai Banking Corporation Limited, Philippine Branch

(\* Denotes a mandatory field)

For Bank Use Only											
<b>Loan No.</b>	<input style="width: 95%;" type="text"/>	<b>Due Date</b>	<input style="width: 95%;" type="text"/>								
<b>Instruction (Application)*</b>											
This is an application for the trade service(s) specified below. Please select the trade service(s) you require, complete the required information and provide any instructions related to the trade service(s).											
<input type="checkbox"/> <b>2.1 Application for Pre-shipment Buyer Loan</b> <i>(Provides finance against a confirmed purchase order, pro-forma invoice or other supporting document)</i>		<input type="checkbox"/> <b>2.2 Application for Post-shipment Buyer Loan</b> <input type="checkbox"/> Payment for an open account trade transaction <input type="checkbox"/> Settlement of Bill under Documentary Credit <i>(accepting discrepancies, if any)</i> or Documentary Collections <input type="checkbox"/> Settlement of Pre-shipment Buyer Loan,									
<input type="checkbox"/> <b>2.3 Amendment to an existing Buyer Loan</b> (Ref No. <input style="width: 150px;" type="text"/> )											
<b>3.1 Borrower Name and Address* (the Customer)</b>		<b>3.2 Name of Contact Person*</b>									
<input style="float: right; text-align: right; font-size: small; color: #ccc; margin-right: 5px;" type="text"/> <i>Name</i>		<input style="width: 95%;" type="text"/>									
<input style="float: right; text-align: right; font-size: small; color: #ccc; margin-right: 5px;" type="text"/> <i>Address1</i>		<b>3.3 Borrower Tel/Email*</b>									
<input style="float: right; text-align: right; font-size: small; color: #ccc; margin-right: 5px;" type="text"/> <i>Address2</i>		<input style="width: 95%;" type="text"/>									
<input style="float: right; text-align: right; font-size: small; color: #ccc; margin-right: 5px;" type="text"/> <i>Address3</i>		<b>3.4 Import Account Number*</b>									
<input style="float: right; text-align: right; font-size: small; color: #ccc; margin-right: 5px;" type="text"/> <i>Country / region</i>		<input style="width: 95%;" type="text"/>									
<b>4.1 Payment Currency*</b>		<b>5.1 Loan Start Date* (payment value date)</b>									
<input style="width: 95%;" type="text"/>		<table border="1" style="display: inline-table; border-collapse: collapse; text-align: center;"> <tr> <td style="width: 20px; height: 20px;">D</td> <td style="width: 20px; height: 20px;">D</td> <td style="width: 20px; height: 20px;">M</td> <td style="width: 20px; height: 20px;">M</td> <td style="width: 20px; height: 20px;">Y</td> </tr> </table>		D	D	M	M	Y	Y	Y	Y
D	D	M	M	Y	Y	Y	Y				
<b>4.2 Payment Amount*</b>		<b>5.2 Loan Tenor</b>									
<input style="width: 95%;" type="text"/>		<input style="width: 50px;" type="text"/> Days									
<b>4.3 Loan Currency*</b>		<b>5.3 Extension for</b>									
<input style="width: 95%;" type="text"/>		<input style="width: 50px;" type="text"/> Days									
<b>4.4 Loan Amount in Payment Currency*</b>		<b>6. Purchase Order/ Pro-forma / Sales Contract / Invoice No.*</b>									
<input style="width: 95%;" type="text"/>		<input style="width: 95%;" type="text"/>									
<b>4.5 Shortfall Account No.</b>		<input type="checkbox"/> As attached									
<input style="width: 95%;" type="text"/>											
<b>Payment Instruction for the Buyer Loan</b>											
<b>7.1 Proceeds Disposal*</b>		<input type="checkbox"/> Credit to Customer HSBC account No.									
<input type="checkbox"/> Direct payment to the supplier <i>(Please provide the supplier details and payment instructions in section 7.2 and 7.3.)</i> Local Payment <input type="checkbox"/> Yes <input type="checkbox"/> No		<input type="checkbox"/> Current <input type="checkbox"/> Savings    Currency <input style="width: 50px;" type="text"/>									
<input type="checkbox"/> For settlement of the Pre-shipment Buyer Loan ref No. <input style="width: 150px;" type="text"/> in full any remaining balance shall be handled as per Section 12		<input type="checkbox"/> Credit to Customer account with another bank <i>(specify payment instructions in text box below)</i> <input style="width: 100%; height: 40px;" type="text"/>									
<b>7.2 Supplier Details</b>											
	<b>Supplier Name</b>	<b>Supplier Address</b>	<b>Supplier Country/Region</b>								
1.	<input style="width: 95%;" type="text"/>	<input style="width: 95%;" type="text"/>	<input style="width: 95%;" type="text"/>								
2.	<input style="width: 95%;" type="text"/>	<input style="width: 95%;" type="text"/>	<input style="width: 95%;" type="text"/>								
3.	<input style="width: 95%;" type="text"/>	<input style="width: 95%;" type="text"/>	<input style="width: 95%;" type="text"/>								

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7.3 Payment Instructions					
	Supplier Name*	Supplier Bank SWIFT Code*	Supplier Bank Branch Address*	Account No.*	Amount Paid in Payment Currency*
1.					
2.					
3.					

7.4 Intermediary Bank (if any)

8.  Goods /  Services (provide description below) \*

9. Exchange Rate (as applicable) Use the foreign exchange rate(s) provided below for loan amount conversion.  
 HSBC spot rate in full amount  Under Forward Contract / Deal Number (see table)

Forward Contract Number/Deal Reference Number	Exchange rate agreed with Treasury	Currency	Amount to be utilised

10. Interest and Charges For all relevant charges and interest:  
 Deduct Charges from loan proceeds  Debit Charges and Interest from Customer account  
**for Interest:**  Debit from Customer HSBC account No.   Current  Savings Currency   
 Debit Customer account with other bank (please specify details)   
**for Charges:**  Same as interest account No.   
 Debit from Customer HSBC account No.   
 Current  Savings Currency

11. At Maturity  
 Debit Customer account No.   Current  Savings Currency   
 for repayment of the principal.  
 Grant a Post-shipment Buyer Loan with tenor of  days under the Import Account No.   
 on 100% of the relevant Invoice amount based on the Invoice and related transport document(s), which shall be submitted within 5 Business Days by us, to HSBC on receipt of the goods and shall include the Pre-shipment Buyer Loan reference number provided by HSBC. Proceeds of the Post-shipment Buyer Loan, if granted by the Bank, will be used to repay the Pre-shipment Buyer Loan in full principal. Any remaining balance shall be handled as in the other instructions.

12. Other Instructions (if any)

13. Sustainable Information  
 13.1 Does this transaction relate to a sustainable facility   
 13.2 Please indicate the sustainable facility type to be used

We refer to HSBC's Standard Trade Terms (as amended from time to time) which can be accessed, read and printed by the Customer at/from [www.gbm.hsbc.com/en-gb/standard-trade-terms](http://www.gbm.hsbc.com/en-gb/standard-trade-terms) or alternatively the Customer can request a copy from its Relationship Manager (the Standard Trade Terms). This application incorporates and is subject to the Standard Trade Terms as though they were set out in full in this application, and together they form an important agreement. By signing this application the Customer:  
 • irrevocably requests HSBC to provide the above trade service(s) in accordance with the instructions in this form; and  
 • confirms that it has read and understood the Standard Trade Terms and agrees that this application incorporates the Standard Trade Terms and that the Standard Trade Terms applies to the above requested trade service(s).  
 Signed for and on behalf of the Customer:

Authorised Signatories and Company Chop (if applicable)